

Richelieu

Interim Report

Three-month period ended February 29, 2012

Message to Shareholders

The year 2012 began strong, with record net earnings for a first quarter, which is historically the weakest period of the year. We recorded net earnings of \$8.0 million, an increase of 15.1% on sales of \$124.1 million, up 9.6% over the corresponding quarter of 2011. This performance was achieved thanks to good internal growth in Canada, a strong increase in the United States, the positive impact of our acquisitions and operational efficiency as a priority.

Our market development initiatives, our innovation strategy and the selling synergies we create with our acquisitions generated a 5.9% sales internal growth, to which was added a 3.7% growth from the acquisitions closed at the beginning of 2011: two in Canada, Madico and Provincial Woodproducts, and Outwater in New Jersey. In the United States, where economic conditions remained challenging during the quarter, our sales posted a strong increase of 25.8% in U.S. dollars, of which 17.9% from internal growth and a 7.9% growth-by-acquisition.

The integration of the nine businesses acquired over the past two years has almost been completed and the creation of synergies remains a priority for 2012. We closed the period with an excellent financial position, almost no debt and sound liquidity enabling us to pursue our business strategy. As at February 29, 2012, our cash totalled \$25.8 million after the payment of shareholder dividends of \$2.5 million and the repayment of \$2.5 million in long-term debt. Our working capital stood at \$172.7 million and equity at \$260.9 million, up 1.9% over November 30, 2011.

We are confident we will pursue our growth in upcoming quarters as we will further reap the benefits of our acquisitions, our innovation strategy and rigorous operating cost control. On the strength of our solid financial position, market knowledge and business integration know-how, we remain on the lookout for acquisition opportunities in 2012, insofar as they meet our profit and value creation criteria.

NEXT DIVIDEND PAYMENT

At its meeting on March 29, 2012, our Board of Directors approved the payment of a quarterly dividend of \$0.12 per share. This dividend is payable on April 26, 2012 to shareholders of record as at April 12, 2012.

Management's discussion and analysis

of operating results and financial position for the first quarter ended February 29, 2012



This management's report relates to Richelieu Hardware Ltd.'s consolidated operating results and cash flows for the first quarter ended February 29, 2012 in comparison with the first quarter ended February 28, 2011, as well as the Company's financial position at those dates. This report should be read in conjunction with the unaudited consolidated financial statements and accompanying notes for the first quarter of 2012 as well as the analysis and notes to the audited consolidated financial statements appearing in the 2011 Annual Report. In this management's report, "Richelieu" or the "Company" designate, as the case may be, Richelieu Hardware Ltd. and its subsidiaries and divisions or one of its subsidiaries or divisions. Supplementary information, including certificates for the interim period ended February 29, 2012 signed by the Company's President and Chief Executive Officer and Vice-President and Chief Financial Officer, is available on the website of the System for Electronic Document Analysis and Retrieval ("SEDAR") at www.sedar.com.

The information contained in this management's report accounts for any major event occurring prior to March 29, 2012, on which date the unaudited consolidated financial statements and interim management's report were approved by the Company's Board of Directors. Unless otherwise indicated, the financial information presented below, including tabular amounts, is expressed in Canadian dollars and prepared in accordance with International Financial Reporting Standards ("IFRS"), which since December 1, 2011 represent the Canadian generally accepted accounting principles ("GAAP") applicable to the Company. Notes 2 and 12 accompanying the interim consolidated financial statements for the quarter ended February 29, 2012 explain the extent to which the transition to IFRS had an impact on the Company's financial position, operating results and cash flows. The consolidated financial statements for the first quarter ended February 29, 2012 have not been audited or reviewed by the Company's auditors.

Richelieu uses earnings before income taxes, interest and amortization ("EBITDA") because this measure enables management to assess the Company's operational performance. This measure is a widely accepted financial indicator of a company's ability to service and incur debt. However, EBITDA should not be considered by an investor as an alternative to operating income or the net earnings attributable to shareholders of the Company, an indicator of financial performance or cash flows, or as a measure of liquidity. Because EBITDA is not a standardized measurement as prescribed by IFRS, it may not be comparable to the EBITDA of other companies.

Richelieu also uses cash flows from continuing operations and cash flows from continuing operations per share. Cash flows from continuing operations are based on the net earnings plus amortization of property, plant and equipment and intangible assets, deferred tax expense (or recovery), non-controlling interests and share-based compensation expense. These additional measures do not account for net change in non-cash working capital items to exclude seasonality effects and are used by management in its assessments of cash flows from long-term operations.

FORWARD-LOOKING STATEMENTS

Certain statements set forth in this management's report, including statements relating to the expected sufficiency of cash flows to cover contractual commitments, to maintain growth and to provide for financing and investing activities, growth outlook, Richelieu's competitive position in its industry, Richelieu's ability to weather the current economic context and access other external financing, the closing of new acquisitions, the optimization of the synergies arising therefrom and their impact on sales and other statements not pertaining to past events, constitute forward-looking statements. In some cases, these statements are identified by the use of terms such as "may", "could", "might", "intend" "should", "expect", "project", "plan", "believe", "estimate" or the negative form of these expressions or other comparable variants. These statements are based on the information available at the time they are written, on assumptions made by management and on the expectations of management, acting in good faith, regarding future events, including the assumption that economic conditions and exchange rates will not significantly deteriorate, changes in operating expenses will not increase significantly, the Company's deliveries will be sufficient to fulfill Richelieu's needs, the availability of credit will remain stable during the fiscal year and no extraordinary events will require supplementary capital expenditures.

Although management believes these assumptions and expectations to be reasonable based on the information available at the time they are written, they could prove inaccurate. Forward-looking statements are also subject, by their very nature, to known and unknown risks and uncertainties such as those related to the industry, acquisitions, labour relations, credit, key officers, supply and product liability, as well as other factors set forth in the Company's 2011 Annual Report (see the "Risk Management" section on page 32 of the 2011 Annual Report available on SEDAR at www.sedar.com).

Richelieu's actual results could differ materially from those indicated or underlying these forward-looking statements. The reader is therefore recommended not to unduly rely on these forward-looking statements. Forward-looking statements do not reflect the potential impact of special items, any business combination or any other transaction that may be announced or occur subsequent to the date hereof. Richelieu undertakes no obligation to update or revise the forward-looking statements to account for new events or new circumstances, except where provided for by applicable legislation.

GENERAL BUSINESS OVERVIEW as at February 29, 2012

Richelieu Hardware Ltd. is a leading North American importer, distributor and manufacturer of specialty hardware and related products.

Its products are targeted to an extensive customer base of kitchen and bathroom cabinet, furniture, and window and door manufacturers plus the residential and commercial woodworking industry, as well as a large customer base of hardware retailers, including renovation superstores. The residential and commercial renovation industry is the Company's major source of growth.

Richelieu offers customers a broad mix of products sourced from manufacturers worldwide. The solid relationships Richelieu has built with the world's leading suppliers enable it to provide customers with the latest innovative products tailored to their business needs. The Company's product selection consists of some 90,000 different items targeted to a base of nearly 70,000 customers who are served by 60 centres in North America – 34 distribution centres in Canada, 24 in the United States and two manufacturing plants in Canada.

Main product categories include functional cabinet hardware and assembly products for the manufacture of furniture and kitchen cabinets, decorative hardware products, high-pressure laminates, decorative and functional panels, kitchen accessories, ergonomic workstation components, finishing products, whiteboards and tackboards. Richelieu also specializes in the manufacture of a wide variety of veneer sheets and edgebanding products through its subsidiary Cedan Industries Inc. - of components for the window and door industry and mouldings through Menuiserie des Pins Ltée - and of floor protection products through Madico Distribution Inc. In addition, some of the Company's products are manufactured in Asia according to its specifications and those of its customers.

The Company employs about 1,600 people at its head office and throughout the network, close to half of whom work in marketing, sales and customer service. Approximately 70% of its employees are Richelieu shareholders.

MISSION AND STRATEGY

Richelieu's mission is to create shareholder value and contribute to its customers' growth and success, while favouring a business culture focused on quality of service and results, partnership and entrepreneurship.

To sustain its growth and remain the leader in its specialty market, the Company continues to implement the strategy that has benefited it until now, with a focus on:

- continuing to strengthen its product selection by annually introducing diversified products that meet its market segment needs and position it as the specialist in functional and decorative hardware for manufacturers and retailers;
- further developing its current markets in Canada and the United States with the support of a specialized sales and marketing force capable of providing customers with personalized service; and
- expanding in North America through the opening of distribution centres and through efficiently integrated, profitable acquisitions made at the right price, offering high growth potential and complementary to its product mix and expertise.

Richelieu's solid and efficient organization, highly diversified product selection and long-term relationships with leading suppliers worldwide position it to compete effectively in a fragmented market consisting mainly of a host of regional distributors who distribute a limited range of products.

Quarters ended February 29 and	d 28			
(in thousands of \$, except per-share amounts, number of shares and data expressed as a %)	2012 \$	2011 \$		Δ%
Sales EBITDA ⁽¹⁾ <i>EBITDA margin (%)</i>	124,083 13,280 <i>10.7</i>	12,018		9.6 10.5
Net earnings	8,028	6,973	+	15.
Net earnings attributable to shareholders of the Company • basic per share (\$) • diluted per share (\$) Net margin (%)	8,004 0.38 0.38 <i>6.5</i>	6,989 0.33 0.33 <i>6.2</i>	+	14.5 15.2 15.2
Cash flows provided by operating activities (2) • per share (\$)	10,257 0.49	9,125 0.43		12.4 14.0
Cash dividends paid on shares • per share (\$) Weighted average number of shares	2,505 0.12	2,327 0.11	+	7.6 9.
outstanding (diluted) (in thousands)	21,083	21,443		
Financial position data				
As at		November		
	29, 2012 \$	30, 2011 \$		Δ%
Total assets	321,270	318,676	+	0.8
Working capital Current ratio	4.2:1		+	3.5
Equity	260,034	256,187	+	1.9
Return on average equity (%) Book value (\$)	16.6 12.33	16.5 11.93	+	3.
Total interest-bearing debt Cash and cash equivalents	2,523 25,771	5,544 29,095		54.5 11.4

- (1) EBITDA is a non-GAAP measure, as described on page 2 of this report.
- (2) Cash flows from continuing operations and cash flows from continuing operations per share are non-GAAP measures, as described on page 2 of this report.

ANALYSIS OF OPERATING RESULTS FOR THE FIRST QUARTER ENDED FEBRURY 29, 2012 COMPARED WITH THE FIRST QUARTER ENDED FEBRUARY 28, 2011

Consolidated sales totalled \$124.1 million, compared with \$113.2 million for the same quarter of 2011, an increase of 9.6%, of which 5.9% from internal growth and 3.7% from the three acquisitions closed in 2011. For information, these were Outwater Hardware (New Jersey) ("Outwater") and Madico Inc. (Quebec) ("Madico") acquired in January 2011 and Provincial Woodproducts Ltd (Newfoundland) ("Provincial Woodproducts") closed in March 2011.

Sales to **manufacturers** amounted to \$103.3 million, an increase of \$9.1 million or 9.7% over the corresponding quarter of 2011, of which 4.0% from the three aforementioned acquisitions and 5.7% from internal growth, reflecting the sustained contribution of all the Company's market segments throughout the quarter, and especially kitchen cabinet manufacturers in Canada and the United States. Sales to hardware **retailers** and renovation superstores totalled \$20.8 million, an increase of 9.3%, of which 2.1% from the 2011 acquisitions and 7.2% from internal growth, to which our market penetration in the United States brought a strong contribution.

CONSOLIDATED SALES			
(in thousands of \$)			
Quarters ended February 29 and 28	2012 \$	2011 \$	Δ%
Canada	97,766	92,582	+ 5.6
United States (CA\$)	26,317	20,610	+ 27.7
(US\$)	26,035	20,697	+ 25.8
Average exchange rate	1.0108	0.9958	
Consolidated sales	124 083	113,192	+ 9.6

Sales in **Canada** totalled \$97.8 million, an increase of \$5.2 million or 5.6% over the corresponding quarter of 2011, stemming almost equally from internal growth which accounted for 2.9% and the acquisition of Madico and Provincial Woodproducts which contributed 2.7%. It should be noted that we benefited from an additional business day for this first quarter compared with the first quarter of the previous year. In the **manufacturers** market, our sales amounted to \$78.0 million, an increase of 5.5% over the corresponding quarter of 2011, of which 2.5% from internal growth and 3.0% from the two acquisitions closed in Canada in 2011. In the **retailers** and renovation superstores market, our sales grew by 6.0% over the first quarter of 2011, rising to \$19.8 million, thanks to internal growth of 4.3% and the acquisitions which contributed 1.7%.

Sales in the **United States** totalled US\$26.0 million, an increase of 25.8% or US\$5.3 million over the first quarter of 2011, of which 17.9% from internal growth reflecting the sustained market penetration efforts with a diversified product offering and a 7.9% growth-by-acquisition. Considering the effect of exchange rates, these sales expressed in Canadian dollars amounted to \$26.3 million, compared with \$20.6 million for the first quarter of the previous year. Thus, they accounted for 21.2% of the period's consolidated sales, up from 18.2% for the first quarter of 2011.

Consolidated EBITDA and EBITDA margin (in thousands of \$, unless otherwise indicated)							
Quarters ended February 29 and 28,	2012 \$	2011 \$	Δ%				
Sales	124,083	113,192	+ 9.6				
EBITDA	13,280	12,018	+ 10.5				
EBITDA margin (%)	10.7	10.6					

Earnings before income taxes, interest and amortization (EBITDA) totalled \$13.3 million, up 10.5% over the corresponding quarter of 2011 due to the increase in sales. The gross margin remained substantially the same as in the first quarter of 2011, despite the lower gross margin of some 2010-2011 acquisitions because of their different product mix. The EBITDA margin stood at 10.7%, compared with 10.6% for the first quarter of 2011.

Although EBITDA increased, income taxes remained stable compared with the first quarter of 2011 on account of fluctuations in results by region where the Company and its subsidiaries are subject to tax rates differing from one another.

Consolidated net earnings attributable to shareholders (in thousands of \$, unless otherwise indicated)								
2012 \$	2011	Δ %						
13,280	12,018	+ 10.5						
2,010	1,715	+ 17.2						
(46)	(35)							
3,288	3,365							
8,028	6,973	+ 15.3						
8,004	6,989	+ 14.5						
6.5	6,2							
24	(16)							
8,028	6,973	+ 15.1						
	\$ 13,280 2,010 (46) 3,288 8,028 8,004 6.5 24	\$ \$ 13,280 12,018 2,010 1,715 (46) (35) 3,288 3,365 8,028 6,973 8,004 6,989 6.5 6,2 24 (16)						

Net earnings grew by 15.1%. Considering non-controlling interests, **net earnings attributable to shareholders of the Company** totalled \$8.0 million, an increase of 14.5% over the corresponding quarter of 2011. **Net earnings attributable per share** amounted to \$0.38 (basic and diluted), compared with \$0.33 (basic and diluted) for the first quarter of 2011, an increase of 15.2%.

Comprehensive income stood at \$6.8 million, on account of a negative adjustment of \$1.2 million on translation of the financial statements of the subsidiary in the United States, compared with \$5.6 million for the corresponding quarter of 2011, on account of a negative adjustment of \$1.4 million on translation of the financial statements of the subsidiary in the United States.

SUMMARY OF QUARTERLY RESULTS (unaudited) (in thousands of \$, except per-share amounts)								
Quarters	are amounts)	2	3	4				
2012								
Sales EBITDA Net earnings attributable to	124,083 13,280							
shareholders of the Company basic per share diluted per share	8,004 0.38 0.38							
2011								
Sales EBITDA Net earnings attributable to	113,192 12,018	139,178 17,073	136,132 19,155	135,284 18,902				
shareholders of the Company basic per share diluted per share	6,989 0.33 0.33	10,014 0.48 0.47	11,413 0.54 0.54	11,309 0.54 0.54				
2010 (Canadian GAAP) Sales EBITDA Net earnings basic per share diluted per share	95,183 10,880 7,002 0.32 0.32	,	115,957 17,054 10,348 0.48 0.48	117,863 17,134 10,381 0.49 0.48				

Quarterly variations in earnings — The first quarter closed at the end of February is generally the year's weakest for Richelieu in light of the smaller number of business days due to the end-of-year holiday period and a wintertime slowdown in renovation and construction work. The third quarter ending August 31 also includes a smaller number of business days due to the summer holidays, which can be reflected in the period's financial results. The second and fourth quarters respectively ending May 31 and November 30 generally represent the year's most active periods.

FINANCIAL POSITION

Analysis of principal cash flows for the first quarter ended February 29, 2012

Change in cash and cash equivalen resources	ts and capita	al
(in thousands of \$)		
Quarters ended February 29 and 28,	2012 \$	2011
Cash flows provided by (used for):		
Operating activities	2,592	(4,859)
Financing activities	(4,700)	(2,093)
Investing activities	(1,102)	(14,265)
Effect of exchange rate fluctuations	(114)	51
Net change in cash		
and cash equivalents	(3,324)	(21,166)
Cash and cash equivalents, beginning of period	29,095	39,289
Cash and cash equivalents, end of period	25,771	18,123
Working capital	172,669	166,897
Renewable line of credit (CA\$)	26,000	26,000
Renewable line of credit (US\$)	5,000	5,000

Operating activities

Cash flows related to operating activities (before net change in non-cash working capital balances related to operations) were \$10.3 million or \$0.49 per share, up from \$9.1 million or \$0.43 per share for the first quarter of 2011, an increase of 12.4% primarily reflecting the growth in net earnings. Net change in non-cash working capital balances related to operations used cash flows of \$7.7 million, compared with \$14.0 million in the first quarter of 2011. This net change for the quarter primarily reflects a positive change in accounts receivable of \$1.0 million, whereas inventories, prepaid expenses, accounts payable and taxes payable represented a total net increase of \$8.7 million. Consequently, operating activities provided cash flows of \$2.6 million, whereas they had used cash flows of \$4.9 million in the first quarter of 2011.

Financing activities

In the first quarter of 2012, Richelieu paid shareholder dividends of approximately \$2.5 million, up 7.6% over the corresponding quarter of 2011, on account of the 9.1% increase in the dividend announced in January 2012. The Company also repaid \$2.5 million in long-term debt; it repurchased shares in the normal course of business for \$0.3 million and issued common shares for \$0.6 million upon the exercise of stock options under its stock option plan. Consequently, financing activities represented a cash outflow of \$4.7 million, compared with \$2.1 million for the corresponding quarter of 2011.

Investing activities

Richelieu invested a total of \$1.1 million in the first quarter of 2012, primarily in software and operational equipment, whereas it had invested \$14.3 million in the corresponding quarter of 2011 for the acquisition of the principal net assets of Outwater and the shares of Madico and for the expansion of the Montreal and Laval distribution centres.

Sources of financing

As at February 29, 2012, **cash and cash equivalents** totalled \$25.8 million, compared with \$29.1 million as at November 30, 2011. The Company posted a working capital of \$172.7 million for a current ratio of 4.2:1, compared with \$166.9 million (4.0:1 ratio) as at November 30, 2011.

Richelieu believes it has the capital resources to fulfill its ongoing commitments and obligations in 2012 and to assume the funding requirements needed for its growth and the financing and investing activities planned for the rest of the year. Furthermore, the Company continues to benefit from an authorized line of credit of \$26 million, renewable annually and bearing interest at the bank's prime rate, as well as a line of credit of US\$5 million bearing interest at prime rate plus 2%. In addition, the Company estimates it could obtain access to other outside financing if necessary.

Analysis of financial position as at February 29, 2012

Summary financial position (in thousands of \$)		
As at	February 29, 2012 \$	November 30, 2011 \$
Current assets	226,597	223,059
Long-term assets	94,673	95,617
Total	321,270	318,676
Current liabilities	53,928	56,162
Other liabilities	6,408	6,327
Equity	260,934	256,187
Total	321,270	318,676
Translation exchange rate of a self-sustaining foreign operation in the United States	0.9895	1.0203

Assets

As at February 29, 2012, **total assets** amounted to \$321.3 million, compared with \$318.7 million as at November 30, 2011, an increase of 0.8%. **Current assets** were up by 1.6% or \$3.5 million over November 30, 2011. This growth notably reflects the increase of \$5.9 million in inventories and \$1.6 million in taxes receivable, as well as the decrease of \$3.3 million in cash and cash equivalents and \$1.4 million in accounts receivable.

Net cash		
(in thousands of \$)		
As at	February 29, 2012 \$	November 30, 2011 \$
Current portion of long-term debt	1,289	4,309
Long-term debt	1,234	1,235
Total	2,523	5,544
Cash and cash equivalents	25,771	29,095
Total net cash	23,248	23,551

Total interest-bearing debt amounted to \$2.5 million, including long-term debt of \$1.2 million and a current portion of long-term debt of \$1.3 million representing solely the balances payable on acquisitions. Deducting this total debt, net cash amounted to \$23.2 million as at February 29, 2012. The Company continues to benefit from an excellent financial position to pursue its business strategy in its sector.

Equity totalled \$260.9 million as at February 29, 2012, compared with \$256.2 million as at November 30, 2011, an increase of 1.9% stemming mainly from the \$5.2 million growth in retained earnings, which rose to \$234.3 million as at February 29, 2012, and a \$0.9 million increase in share capital, less changes in accumulated other comprehensive income of \$1.2 million and contributed surplus of \$0.1 million. At the close of the first quarter, **the book value per share** was \$12.33, compared with \$11.93 as at November 30, 2011.

As at February 29, 2012, the Company's **share capital** consisted of 20,867,209 common shares (20,846,709 shares as at November 30, 2011). In the first three months of the year, the Company issued 29,500 common shares at an average price of \$20.75 (20,500 in 2011 at an average price of \$11.43) upon the exercise of options under its stock option plan. Also during the three-month periods ended February 29, 2012 and February 28, 2011, 9,000 common shares common shares were purchased for cancellation under the Company's normal course issuer bid. As at February 29, 2012, 893,500 stock options were outstanding (883,000 as at November 30, 2011), notably considering the 41,000 stock options granted during the first quarter of 2012 (20,000 during the first quarter of 2011).

CONTRACTUAL COMMITMENTS

There were no major changes in Richelieu's contractual commitments outside the normal course of business, compared with those set forth on page 27 of the Company's 2011 Annual Report, available on SEDAR at www.sedar.com. For 2012 and the foreseeable future, the Company expects cash flows from operating activities and other sources of financing to meet its ongoing contractual commitments.

FINANCIAL INSTRUMENTS

Richelieu periodically enters into forward exchange contracts to fully or partially hedge the effects of foreign currency fluctuations related to foreign-currency denominated payables or to hedge forecasted purchase transactions. The Company has a policy of not entering into derivatives for speculative or negotiation purposes and to enter into these contracts only with major financial institutions.

INTERNAL CONTROLS OVER FINANCIAL REPORTING

As indicated in the 2011 Annual Report, available on SEDAR at www.sedar.com, management has designed and evaluated internal controls over financial reporting (ICFR) and disclosure controls and procedures (DC&P) to provide reasonable assurance that the Company's financial reporting is reliable and that its publiclydisclosed financial statements are prepared in accordance with IFRS. The President and Chief Executive Officer and the Vice-President and Chief Financial Officer have assessed, within the meaning of National Instrument 52-109 – Certification of Disclosure in *Issuers' Annual and Interim Filings*, the design and the effectiveness of internal controls over financial reporting as at November 30, 2011. In light of this assessment, the Company's management believes that the design and the effectiveness of internal controls over financial reporting (IFR) is adequate to provide reasonable assurance and that such controls are effective. During the quarter ended February 29, 2012, management evaluated that there were no material changes in the Company's procedures that had or are reasonably likely to have a material impact on its internal control over financial reporting.

Due to their intrinsic limits, internal controls over financial reporting only provide reasonable assurance and cannot forecast or detect inaccuracies. In addition, projections of an assessment of effectiveness in future periods carry the risk that controls will become inappropriate as a result of changes in conditions or if the degree of conformity with standards and methods should deteriorate

SIGNIFICANT ACCOUNTING METHODS AND INTERNATIONAL FINANCIAL REPORTING STANDARDS

In February 2008, the Accounting Standards Board of the Canadian Institute of Chartered Accountants confirmed that publicly-accountable enterprises will be required to adopt International Financial Reporting Standards (IFRS) for fiscal years beginning on or after January 1, 2011.

The Company's interim consolidated financial statements for the three-month period ended February 29, 2012 have been established by management in accordance with IFRS. These are the first interim consolidated financial statements prepared in accordance with IFRS, including IFRS 1, First-Time Adoption of International Financial Reporting Standards and IAS 34, Interim Financial Reporting. Notes 2 and 12 to the interim consolidated financial statements explain the extent to which the transition to IFRS had an impact on the Company's financial position, operating results and cash flows.

The interim consolidated financial statements were prepared in accordance with the accounting methods that the Company intends to adopt for the establishment of its consolidated financial statements as at November 30, 2012 and require management to make estimates and assumptions that affect the amounts reported in the interim consolidated financial statements and appearing in the accompanying notes, which could be modified. The estimates are based on management's knowledge of current events, on the measures the Company could take in the future and on other factors deemed relevant and reasonable.

Risk factors are described in the "Risk Management" section on page 32 of Richelieu's 2011 Annual Report, available on SEDAR at www.sedar.com.

SUPPLEMENTARY INFORMATION

Further information about Richelieu, including its latest Annual Information Form, is available on SEDAR at www.sedar.com.

(Signed) Richard Lord President and Chief Executive

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Officer

(Signed) Antoine Auclair Vice-President and Chief Financial Officer

March 29, 2012

CONSOLIDATED STATEMENTS OF EARNINGS

For the three-month periods ended February 29 and 28 (in thousands of dollars, except earnings per share) (Unaudited)

	Notes	2012 \$	2011
Sales		124,083	113,192
Cost of goods sold, and warehousing, selling and administrative expenses	9	110,803	101,174
Earnings before the undernoted	9	13,280	12,018
Amortization of property, plant and equipment		1,435	1,359
Amortization of intangible assets		1, 1 35 575	356
Financial costs, net		(46)	(35)
i ilidificial costs, fiet		1,964	1,680
Earnings before income taxes		11,316	10,338
		3,288	3,365
Income taxes		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
Net earnings		8,028	6,973
Attributable to:			
Shareholders of the Company		8,004	6,989
Non-controlling interests		24	(16)
		8,028	6,973
Not corning nor characteributable to aborabeldors of the Company	6		
Net earnings per share attributable to shareholders of the Company	0	0.38	0.22
Basic		0.00	0.33
Diluted		0.38	0.33
See accompanying notes to the interim consolidated financial statements.			
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCO	OME		
For the three-month periods ended February 29 and 28 (in thousands of dollars) (Unaudited)			
(Orlandice)		2012	2011
	Notes	\$	\$
Net earnings		8,028	6,973
Other comprehensive income (loss)			
Exchange difference on net investment in a self-sustaining foreign operation	9	(1,220)	(1,395)
Comprehensive income		6,808	5,578
Assailssalila sa			
Attributable to:		(70/	F FO (
Shareholders of the Company		6,784	5,594
Non-controlling interests		24	(16)
		6,808	5,578

See accompanying notes to the interim consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the three-month periods ended February 29 and 28 (in thousands of dollars) (Unaudited)

		Attributable to	shareholders o	of the Company			
	Share capital	Contributed surplus	Retained earnings	Accumulated other comprehen- sive income (loss)	Total	Non- controlling interests	Total equity
Notes	6			8			
Balance as at November 30, 2010	17,623	3,906	208,782	_	230,311	3,430	233,741
Net earnings	_	_	6,989	_	6,989	(16)	6,973
Other comprehensive income (loss)	_	_	_	(1,395)	(1,395)	_	(1,395)
Comprehensive income	_	_	6,989	(1,395)	5,594	(16)	5,578
Stock options exercised	627	(393)	_	_	234	_	234
Share-based compensation							
expense	_	155	_	— —	155	_	155
Dividends			(2,327)		(2,327)		(2,327)
	627	(238)	(2,327)		(1,938)		(1,938)
Balance as at February 28, 2011	18,250	3,668	213,444	(1,395)	233,967	3,414	237,381
Balance as at November 30, 2011	19,714	3,586	229,064	103	252,467	3,720	256,187
Net earnings	_	_	8,004	_	8,004	24	8,028
Other comprehensive income (loss)	_	_	_	(1,220)	(1,220)	_	(1,220)
Comprehensive income	— —	_	8,004	(1,220)	6,784	24	6,808
Shares repurchased	(9)	_	(260)		(269)	-	(269)
Stock options exercised	860	(248)	_	<u> </u>	612	_	612
Share-based compensation		105			105		105
expense	_	125	-	_	125	_	125
Dividends		_	(2,505)		(2,505)	_	(2,505)
Other liabilities	_	-	-	_	- (0.005)	(24)	(24)
	851	(123)	(2,765)	_	(2,037)	(24)	(2,061)
Balance as at February 29, 2012	20,565	3,463	234,303	(1,117)	257,214	3,720	260,934

See accompanying notes to the interim consolidated financial statements.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(In thousands of dollars)
(Unaudited)

		As at February 29,	As at November 30,	As at November 30,
	Notes	2012	2011	2010
ASSETS		Φ	Φ	Φ
Current assets				
Cash and cash equivalents		25,771	29,095	39,289
Accounts receivable		70,965	72,366	65,017
Income taxes receivable		3,334	1,688	05,017
Inventories		124,689	118,753	117,609
Prepaid expenses		1,838	1,157	837
1 repair experises		226,597	223,059	222,752
Property, plant and equipment	13	24,183	24,927	18,473
Intangible assets	13	16,177	16,639	7,420
Goodwill	13	51,046	50,748	43,335
Deferred taxes	10	3,267	3,303	2,972
Delet red taxes		321,270	318,676	294,952
		021,210	310,010	274,702
LIABILITIES				
Current liabilities				
Accounts payable and accrued liabilities		52,639	51,853	54,612
Income taxes payable		02,007	J1,035	3,741
Current portion of long-term debt		1,289	4,309	2,072
- Current portion or long term debt		53,928	56,162	60,425
Long-term debt		1,234	1,235	786
Deferred taxes		3,529	3,471	-
Other liabilities		1,645	1,621	_
Other habitities		60,336	62,489	61,211
			02,107	01,211
EQUITY				
Share capital	6	20,565	19,714	17,623
Contributed surplus	6	3,463	3,586	3,906
Retained earnings		234,303	229,064	208,782
Accumulated other comprehensive income (loss)	8	(1,117)		
Equity attributable to shareholders of the Company		257,214	252,467	230,311
Non-controlling interests		3,720	3,720	3,430
		260,934	256,187	233,741
		321,270	318,676	294,952

See accompanying notes to the interim consolidated financial statements.

On behalf of the Board:

(Signed) Richard Lord

Director

(Signed) Mathieu Gauvin

Director

Mathin Jamin

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the three-month periods ended February 29 and 28 (in thousands of dollars) (Unaudited)

	Notes	2012 \$	2011 \$
OPERATING ACTIVITIES		<u> </u>	<u> </u>
Net earnings		8,028	6,973
Items not affecting cash		0,020	0,713
Amortization of property, plant and equipment		1,435	1,359
Amortization of intangible assets		575	356
Deferred taxes		94	282
Share-based compensation expense		125	155
Share-based compensation expense		10,257	9,125
Not share in non-seah warking conital halances			,
Net change in non-cash working capital balances		(7,665) 2,592	(13,984)
			,,,,,,
FINANCING ACTIVITIES			
Repayment of long-term debt		(2,538)	_
Dividends paid	9	(2,505)	(2,327)
Common shares issued		612	234
Common shares repurchased for cancellation		(269)	_
		(4,700)	(2,093)
INVESTING ACTIVITIES			
Business acquisitions		_	(11,005)
Additions to property, plant and equipment and intangible assets		(1,102)	(3,260)
Additions to property, plant and equipment and intangible assets		(1,102)	(14,265)
		(1,102)	(11,200)
Effect of exchange rate changes on cash and cash equivalents		(114)	51
Net change in cash and cash equivalents		(3,324)	(21,166)
Cash and cash equivalents, beginning of period		29,095	39,289
Cash and cash equivalents, end of period		25,771	18,123
Supplementary information			
Income taxes paid		4,723	7,337
Interest received		(49)	(56)

See accompanying notes to the interim consolidated financial statements.

Three-month period ended February 29, 2012

(Amounts are in thousands of dollars, except per-share amounts) (Unaudited)

1) NATURE OF BUSINESS

Richelieu Hardware Ltd. (the "Company") is incorporated under the laws of Québec, Canada. The Company is a distributor, importer, and manufacturer of specialty hardware and complementary products. These products target an extensive customer base of kitchen and bathroom cabinet, furniture, and window and door manufacturers plus the residential and commercial woodworking industry, as well as a large customer base of retailers, including big box home renovation stores. The Company's head office is located at 7900 Henri-Bourassa Blvd, W., Saint-Laurent, Québec, Canada H4S 1V4.

2) PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The Company's interim consolidated financial statements, presented in Canadian dollars, have been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). These are the Company's first interim consolidated financial statements prepared under IFRS, including IFRS 1, First-time Adoption of International Financial Reporting Standards and IAS 34, Interim Financial Reporting. Note 12 explains how the transition to IFRS affected the Company's financial position, results and cash flows, and presents reconciliations between IFRS and Canadian generally accepted accounting principles ("GAAP") for equity and comprehensive income for the comparative periods and for the statement of financial position at the IFRS transition date.

The interim consolidated financial statements were prepared in accordance with the accounting policies that the Company intends to apply when preparing the annual consolidated financial statements as at November 30, 2012 and requires management to make estimates and assumptions that affect the amounts reported in the interim consolidated financial statements and accompanying notes. These estimates are based on management's best knowledge of current events and actions that the Company may undertake in the future and other factors deemed relevant and reasonable.

The judgments made by management in applying the accounting policies that have the most significant effect on the amounts recognized in the interim consolidated financial statements and the assumptions about the future and other major sources of estimation uncertainty as at the end of the reporting period that could potentially result in material adjustments to the carrying amount of assets and liabilities during the following period, are summarized as follows:

- Current assets and liabilities: Inventory impairment, including loss and obsolescence, estimating customer rebates, estimating provisions and contingent liabilities, measuring the allowance for doubtful accounts and the classification of leases require the use of judgment and assumptions that may affect the amounts reported in the interim consolidated financial statements. The underlying estimates and assumptions are reviewed regularly. Revised accounting estimates, if any, are recognized in the period in which the estimates are revised, as well as in the future periods affected by the revisions. Actual results could differ from those estimates.
- Impairment of non-current assets: Management uses its judgment to determine whether indicators of impairment exist in respect of property, plant and equipment and intangible assets with finite useful lives. In impairment testing of goodwill and intangible assets with indefinite useful lives, value in use and fair value less costs to sell are estimated using a discounted future cash flow model. The application of this method is based on different assumptions as described in note 3.
- Deferred taxes: Deferred tax assets are recognized when it is probable that the Company will have future taxable income against which these tax assets may be offset. In determining these deferred tax assets, assumptions are considered, such as the tax loss carryforward period and the level of future taxable income based on tax planning strategies.

3) SIGNIFICANT ACCOUNTING POLICIES

The Company's consolidated financial statements have been properly prepared within the reasonable limits of materiality in accordance with the accounting policies summarized below:

Consolidation

The consolidated financial statements include the accounts of Richelieu Hardware Ltd. and its subsidiaries. Non-controlling interests are recognized in the interim consolidated financial statements following the consolidation of the Menuiserie des Pins Ltd. and Provincial Woodproducts Ltd. subsidiaries in which the Company holds 75% and 85%, respectively, of outstanding common shares. All intercompany balances and transactions are eliminated upon consolidation.

For each acquisition, the Company has elected to measure non-controlling interests either at fair value or at the carrying amount of the share of net identifiable assets used to determine the purchase price allocation. Options to purchase non-controlling interests that meet the definition of a financial liability under IAS 32, *Financial Instruments: Presentation*, are measured at fair value and presented under other liabilities. Gains or losses on remeasurement at each period end are recognized through comprehensive income.

Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and highly liquid investments with an initial term of three months or less. Cash and cash equivalents were classified in "financial assets at fair value through net earnings" and measured at fair value. Gains (losses) arising from remeasurement at each period-end are recorded in the consolidated statement of earnings.

Accounts receivable

Accounts receivable are classified in "loans and receivables" and carried at cost, which is equivalent to fair market value on initial recognition. Subsequent measurements are recorded at amortized cost using the effective interest method. For the Company, this measurement is usually equivalent to cost due to their short-term maturities.

Inventories

Inventories, which consist primarily of finished goods, are valued at the lower of average cost and net realizable value. Net realizable value is the estimated selling price in the normal course of business, less estimated costs to sell. The Company uses significant judgment when estimating the effect of certain factors on the net realizable value of inventory, such as inventory obsolescence and loss. The quantity, age and condition of inventory are measured and assessed regularly during the year.

Property, plant and equipment

Property, plant and equipment are recorded at cost and amortized on a straight-line basis over their estimated useful lives. The main components have different useful lives and are amortized separately. The amortization method and useful life estimates are reviewed annually.

Buildings	20 years
Leasehold improvements	Lease terms, maximum 5 years
Machinery and equipment	5-10 years
Rolling stock	5 years
Furniture and fixtures	3-5 years
Computer equipment	3-5 years

3) SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Intangible assets

Intangible assets are acquired assets that lack physical substance and that meet the specified criteria for recognition apart from goodwill and property, plant and equipment. Intangible assets consist mainly of purchased or internally developed software, customer relationships, non-competition agreements and trademarks. Software and customer relationships are amortized on a straight-line basis over their useful lives of 3 and 10–20 years, respectively, while non-competition agreements are amortized over the terms of the agreements. Trademarks have an indefinite life and are therefore not amortized.

Intangible assets with indefinite lives are tested for impairment annually or more often if events or changes in circumstances indicate that the asset might be impaired. When the impairment test indicates that the carrying amount of the intangible asset exceeds its fair value, an impairment loss is recognized in net earnings in an amount equal to the excess.

Goodwill

Goodwill represents the excess of the purchase price over the fair value of net assets acquired. Goodwill is not amortized.

Impairment of non-current assets

At the end of each reporting period, the Company must determine whether indicators of impairment exist for its non-current assets, excluding goodwill and intangible assets with indefinite lives. If such indicators exist, the non-current assets are tested for impairment. The Company is required to test goodwill and intangible assets with indefinite lives for impairment at least once a year, whether or not indicators of impairment exist.

Impairment tests are carried out on the asset itself, the cash-generating unit ("CGU") or group of CGUs. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. The Company has identified 14 CGUs in the U.S. and 10 CGUs in Canada, namely distribution centres or combinations of distribution centres. Goodwill and the supporting assets that cannot be wholly allocated to a single CGU are tested for impairment at the operating segment level.

Impairment tests consist in a comparison between the carrying and recoverable amounts of an asset, CGU or group of CGUs. The recoverable amount is the higher of value in use and fair value less costs to sell. Where the carrying amount exceeds the recoverable amount, an impairment loss equal to the excess is recognized in net earnings. Impairment losses related to CGUs or groups of CGUs are allocated proportionately to the assets of the CGU or group of CGUs; however, the carrying amount of the assets is not reduced below the higher of their fair value less costs to sell and their value in use.

To determine value in use, management makes assumptions regarding revenue growth, the gross margin generated, the working capital required to support operations over the next five years, long-term market growth, and the appropriate discount rate to reflect the time value of money and the risks specific to each CGU not accounted for in cash flows.

Other than for goodwill, if a reversal of an impairment loss occurs, it must be recognized immediately in net earnings. Reversals of impairment losses related to a CGU or group of CGUs are allocated proportionately to the assets of the CGU or group of CGUs. On reversal of an impairment loss, the increased recoverable amount of an asset must not exceed the carrying amount that would have been determined, net of amortization, if no impairment loss had been recognized in respect of the asset in prior years.

Other liabilities

Accounts payable and accrued liabilities are classified in "other financial liabilities" and are initially recorded at fair value They are subsequently measured at amortized cost using the effective interest method. For the Company, this measurement is usually equivalent to cost.

Provisions

Provisions are recorded when the Company has a present obligation (legal or constructive) as a result of a past event, if it is probable that the Company will be required to settle the obligation and if the amount of the obligation can be reasonably estimated. The provision recorded is the best estimate of the cash outflow required to settle the present obligation at the end of the reporting period. Where a provision is measured based on the estimated cash flows required to settle the present obligation, its carrying amount is equal to the discounted value of these cash flows.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the best estimates at that date and are reported under accounts payable and accrued liabilities.

Where a potential outflow of resources embodying economic benefits arising from a present obligation is deemed improbable or to have low probability, no liability is recognized.

Revenue recognition

Revenues are recognized when finished products are shipped to customers. Customer rebates are accounted for as a reduction of sales.

Income taxes

The Company follows the liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are accounted for based on estimated taxes recoverable or payable that would result from the recovery or settlement of the carrying amount of assets and liabilities. Deferred tax assets and liabilities are measured using substantially enacted tax rates expected to be in effect in the years in which the temporary differences are expected to reverse. Changes in these balances are recognized in net earnings in the year in which they arise.

Foreign currency translation

The consolidated financial statements are presented in the Company's functional currency, which is the Canadian dollar. The Company follows the temporal method of translating foreign currency balances and transactions into Canadian dollars, excluding the accounts of its self-sustaining foreign subsidiary. Under this method, monetary assets and liabilities are translated at the rates of exchange in effect at the end of the reporting period and the other items in the statements of financial position and earnings are translated at the exchange rates in effect at the date of transaction. Exchange gains and losses are reflected through net earnings for the year.

The assets and liabilities of the U.S. subsidiary classified as self-sustaining from a financial and operational standpoint are translated into Canadian dollars at the exchange rate in effect at the end of the reporting period. Revenues and expenses are translated at the rate in effect at the date of transaction. Foreign exchange gains and losses are recognized in the consolidated statements of comprehensive income.

Foreign exchange forward contracts

The Company periodically enters into foreign exchange forward contracts with major financial institutions to partially hedge the effects of changes in foreign exchange rates related to foreign currency liabilities, as well as to hedge anticipated purchase transactions. The Company does not use derivatives for speculative purposes.

The Company uses hedge accounting only when IFRS documentation criteria are met. Derivative financial instruments designated as cash flow hedges are classified as available-for-sale financial assets and liabilities and are measured at fair value, which is the instruments' approximate settlement value at market rates. Gains and losses on remeasurement at each year-end are recorded in comprehensive income. If the instrument is not designated and documented as a hedge,

Three-month period ended February 29, 2012

(Amounts are in thousands of dollars, except per-share amounts) (Unaudited)

3) SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

changes in fair value are recognized in the statement of consolidated earnings for the year. Assets or liabilities related to financial instruments are included in accounts receivable or accounts payable and accrued liabilities in the consolidated statements of financial position.

Share-based payment

The Company recognizes stock-based compensation and other share-based payments in net earnings using the fair value method for stock options granted. The Black & Scholes model is used to determine the grant date fair value of stock options. Compensation expense is recorded over the stock options' vesting period.

The Company offers a deferred share unit ("DSU") plan to its directors who can elect to receive part or all of their compensation in DSUs. DSUs earn dividend equivalents in the form of additional DSUs at the same rate as dividends paid on the Corporation's common shares. The value of DSUs is redeemable for cash only when a director ceases to be a member of the Board. The financial liability resulting from the plan is measured at fair value at each period-end and changes are charged to the consolidated statement of earnings.

Net earnings per share

Net earnings per share are calculated based on the weighted average number of common shares outstanding during the year. Diluted earnings per share are calculated using the treasury stock method and take into account all the elements that have a dilutive effect.

4) CHANGES IN ACCOUNTING METHODS

The IASB recently issued new standards with effective dates in 2013, as presented below.

IFRS 9, Financial Instruments

In November 2009, the IASB published IFRS 9, Financial Instruments. This new standard simplifies the classification and measurement of financial assets set out in IAS 39, Financial Instruments: Recognition and Measurement. Financial assets are to be measured at amortized cost or fair value. They are to be measured at amortized cost if the two following conditions are met:

- (a) The assets are held within a business model whose objective is to collect contractual cash flows; and
- (b) The contractual cash flows are solely payments of principal and interest on the outstanding principal.

All other financial assets are to be measured at fair value through earnings. The entity may, if certain conditions are met, elect to use the fair value option instead of measurement at amortized cost. As well, the entity may choose upon initial recognition to measure non-trading equity investments at fair value through comprehensive income. Such a choice is irrevocable.

In October 2010, the IASB issued revisions to IFRS 9, adding the requirements for classification and measurement of financial liabilities contained in IAS 39. However, for financial liabilities measured at fair value through earnings using the fair value option, the amount of change in a liability's fair value attributable to changes in its credit risk is recognized directly in other comprehensive income.

IFRS 9 will be applied to fiscal years beginning on or after January 1, 2013. Early adoption is permitted under certain conditions.

IFRS 10, Consolidated Financial Statements

In May 2011, the IASB published IFRS 10, Consolidated Financial Statements, which supersedes SIC-12, Consolidation – Special Purpose Entities and certain parts of IAS 27, Consolidated and Separate Financial Statements. IFRS 10 uses control as the single basis for consolidation, irrespective of the nature of the investee, employing the following factors to identify control:

- (a) Power over the investee;
- (b) Exposure or rights to variables returns from involvement with the investee:
- (c) The ability to use power over the investee to affect the amount of the investor's returns.

IFRS 10 will be applied to fiscal years beginning on or after January 1, 2013 with earlier adoption permitted under certain conditions.

IFRS 12, Disclosure of Interests in Other Entities

In May 2011, the IASB published IFRS 12, *Disclosure of Interests in Other Entities* which requires that an entity disclose information on the nature of and risks associated with its interests in other entities (i.e., subsidiaries, joint arrangements, associates and unconsolidated structured entities) and the effects of those interests on its financial statements. IFRS 12 will be applied to fiscal years beginning on or after January 1, 2013 with earlier adoption is permitted under certain conditions. Entities may, without early adoption of IFRS 12, elect to incorporate only some of the required disclosures in their financial statements.

IFRS 13, Fair Value Measurement

In May 2011, the IASB published IFRS 13, Fair Value Measurement to establish a single framework for fair value measurement of financial and non-financial items. IFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also requires disclosure of certain information on fair value measurements. IFRS 13 will be applied to fiscal years beginning on or after January 1, 2013 with earlier adoption permitted.

IAS 1, Presentation of Financial Statements

In June 2011, the IASB issued amendments to IAS 1, *Presentation of Financial Statements*. Items of other comprehensive income and the corresponding tax are required to be grouped into those that will and will not subsequently be reclassified to earnings. These amendments will be applied to fiscal years beginning on or after January 1, 2013 with earlier adoption permitted.

At present, the Company is assessing the impact of the above-mentioned amendments on its income, financial position and cash flows.

5) BUSINESS ACQUISITIONS

2011

On January 10, 2011, the Company acquired the principal net assets of Outwater Hardware ("Outwater") for a cash consideration of \$8,748 (US\$8,800), excluding acquisition costs, and a consideration payable of \$2,920 (US\$2,937). Located in Lincoln Park in the U.S. state of New Jersey, this company manages a distribution center of specialized and decorative hardware, which serves residential and commercial woodworkers, kitchen and toilet cabinet makers and furniture manufacturers.

On January 31, 2011, the Company acquired all of the outstanding common shares of Madico Inc. for a cash consideration of \$2,770, excluding acquisition costs, and a consideration payable of \$95. Located in the Québec City area in Québec, Canada, this company develops and distributes floor protection products to an extensive network of hardware retailers and renovation superstores mainly in Canada and the U.S.

5) BUSINESS ACQUISITIONS (Cont'd)

On March 14, 2011, the Company acquired 85% of the outstanding common shares of Provincial Woodproducts Ltd. for a cash consideration of \$7,200, excluding acquisition costs, and a consideration payable of \$1,481. Based in St. John's, Newfoundland and Labrador, Canada, the company operates a distribution centre specializing in hardware, finishing and hardwood flooring products.

Summary of acquisitions

These transactions were accounted for using the acquisition method and the results of operations are included in the consolidated financial statements as of the respective acquisition date for each acquisition. The final purchase price allocations of Outwater and Madico Inc. and the preliminary purchase price allocation for Provincial Woodproducts Ltd., at the transaction date, are summarized as follows:

	2011 \$
Net assets acquired	
Accounts receivable	3,924
Inventories	4,296
Prepaid expenses	227
Current assets	8,447
Property, plant and equipment	2,744
Software	9
Customer relationships	8,102
Trademark	1,013
Non-competition agreement	665
Goodwill	7,279
	28,259
Current liabilities assumed	2,713
Deferred taxes	1,504
Non-controlling interests	1,532
Net assets acquired	22,510
Consideration	
Cash, net of cash acquired	18,014
Considerations payable	4,496
	22,510

As at November 30, 2011, the Company finalized the purchase price allocation for its 2010 business acquisitions, which resulted in a \$517 increase in goodwill.

As at February 29, 2012, the Company finalized the purchase price allocation for businesses acquired during the three-month period ended February 28, 2011, which resulted in a \$396 increase in goodwill.

6) SHARE CAPITAL

Authorized

An unlimited number of:

Common shares.

Non voting first and second ranking preferred shares issuable in series, the characteristics of which are to be determined by the Board of Directors.

Issued

	As at February 29, 2012 \$	As at November 30, 2011 \$
20,867,209 common shares (November 30, 2011: 20,846,709)	20,565	19,714

During the three-month period ended February 29, 2012, the Company issued 29,500 common shares (2011: 20,500) at an average price of \$20.75 per share (2011: \$11.43) following the exercise of options under the share option plan. During the three-month period ended February 29, 2012, under a normal course issuer bid, the Company also repurchased 9,000 common shares for cancellation for a consideration of \$269 (2011: nil), resulting in a share redemption premium of \$260, which was recognized in retained earnings.

Stock option plan

The Company offers a stock option plan to its directors, officers and key employees. The subscription price of each share issuable under the plan is equal to the market price of the shares five days prior to the day the option was granted and must be paid in full at the time the option is exercised. Options vest at a rate of 25% per year starting one year after grant date and expire on the tenth anniversary of the grant date.

During the three-month period ended February 29, 2012, the Company granted 41,000 stock options (2011: 20,000) with an average exercise price of \$27.43 per share (2011: \$30.68) and an average fair value of \$6.56 per option (2011: \$8.95) determined using the Black & Scholes option pricing model with an expected dividend yield of 1.75% (2011: 1.4%), expected volatility of 25% (2011: 25%), a risk-free interest rate of 2.31% (2011: 3.80%) and an expected life of 7 years (2011: 7 years). Stock option compensation expense charged to net earnings in 2012 amounted to \$125 (2011: \$155). As at February 29, 2012, 893 500 options were outstanding with exercise price varying from \$9.96 to \$30.68 for a weighted average of \$21.56 (883 000 as at November 30, 2011 with exercise price varying from \$7.28 to \$30.68 for a weighted average of \$21.25).

Net earnings per share

Basic and diluted net earnings per share were calculated using the following number of shares:

	As at February 29, 2012 \$	As at November 30, 2011 \$
Weighted average number of shares outstanding – Basic	20,855	21,146
Dilutive effect under stock option plan	228	297_
Weighted average number of shares outstanding – Diluted	21,083	21,443

The computation of diluted net earnings per share excluded the weighted average of 50,000 options with an exercise price exceeding the average market share price for the period because of their anti-dilutive effect (2011: nil).

7) DIVIDENDS

For the three-month period ended February 29, 2012, the Company paid a dividend of \$0.12 per common share (2011: \$0.11 per share) for a total amount of \$2,505 (2011: \$2,327).

8) ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The components of accumulated other comprehensive income (loss) and the changes that occurred during the three-month periods ended February 29, 2012 and February 28, 2011 were as follows:

	2012	2011
	\$	\$_
Balance, beginning of period	103	_
Exchange differences on net		
investment in a self-sustaining		
foreign operation	(1,220)	(1,395)
Balance, end of period	(1,117)	(1,395)

9) FINANCIAL INSTRUMENTS AND OTHER INFORMATION

Credit risk

The Company sells its products to numerous customers in Canada, and in a lesser proportion in the United States. The credit risk refers to the possibility that customers will be unable to assume their liabilities towards the Company. The average days outstanding of accounts receivable as at February 29, 2012 is acceptable given the industry in which the Company operates.

The Company performs ongoing credit evaluations of customers and generally does not require collateral. The allowance for doubtful accounts remained unchanged during the three-month period ended February 29, 2012 at \$5,006.

Market risk

The Company's foreign exchange risk exposure arises from foreign currency purchases and sales, mainly in U.S. dollars. Administrative expenses for the three-month period ended February 29, 2012 included a foreign exchange loss of \$38, compared with a loss of \$543 in the same period last year.

The Company's policy is to protect the purchase and selling prices related to its commercial operations by partially hedging its exposure through derivative financial instruments. Foreign exchange forward contracts are used to protect its operations from exposure to exchange rate fluctuations. The main exchange risks are covered through centralized cash flow management. Exchange rate risks are managed in accordance with the Company's policy on exchange risk management. The goal of this policy is to protect the Company's profits by limiting the exposure to exchange rate fluctuations. The Company's risk management policy does not permit speculative trades.

As at February 29, 2012, a 1% decrease in value of the Canadian dollar against the U.S. dollar and the euro, with all other variables remaining constant, would have had no significant effect on consolidated net earnings (2011: no significant effect) and would have increased other comprehensive income by \$679 (2011: \$542). Exchange rate sensitivity is calculated by aggregation of the net foreign exchange rate exposure of the Company's financial instruments as at the reporting date.

As at February 29, 2012, the consolidated statements of comprehensive income include a foreign exchange loss of \$1,220 (February 28, 2011: loss of \$1,395) on the net investment in a self-sustaining foreign operation resulting mainly from the translation of the net long-term investment in that operation.

Liquidity risk

The Company manages its risk of not being able to settle its financial liabilities on a timely basis by taking into account its operational needs and by using different financing tools, as required. In recent years, the Company has financed its growth, acquisitions and shareholder payouts using cash generated by operating activities.

Current period expenses

For the three-month period ended February 29, 2012, inventory charged to cost of goods sold related to import, distribution and manufacturing activities amounted to \$88,523 (2011: \$81,134). This amount includes an obsolescence expense of \$478 (2011: \$454). For the three-month period ended February 29, 2012, employee benefit expenses amounted to \$19,231 (2011: \$17,113).

Claims

In the normal course of business, various proceedings and claims are instituted against the Company. The Company contests the validity of these claims and proceedings and management believes that any forthcoming settlement in respect of these claims will not have a material effect on the Company's financial position or consolidated net earnings.

10) GEOGRAPHIC INFORMATION

During the three-month period ended February 29, 2012, nearly 79% of sales were made in Canada (2011: 82%). The Company's sales abroad, almost entirely to U.S. customers, amounted to C\$26,317 (2011: C\$20,610) or US\$26,035 (2011: US\$20,697).

As at February 29, 2012, property, plant and equipment totalled \$24,183 (November 30, 2011: \$24,927), of which \$1,729 (November 30, 2011: \$2,019) related to assets located in the U.S. In addition, intangible assets located in the U.S. and the goodwill amounted to C\$7,734 (November 30, 2011: C\$8,158) and C\$3,509 (November 30, 2011: C\$3,212), respectively, which when expressed in U.S. dollars amounted to US\$7,816 (November 30, 2011: US\$7,996) and US\$3,547 (November 30, 2011: US\$3,148), respectively.

11) CAPITAL MANAGEMENT

The Company's objectives are:

- Maintain a low debt ratio to preserve its capacity to pursue its growth both internally and through acquisitions
- Provide an adequate return to shareholders

The Company manages and makes adjustments to its capital structure in light of changes in economic conditions and the risk characteristics of underlying assets. To maintain or adjust its capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

For the period ended February 29, 2012, the Company achieved the following results regarding its capital management objectives:

- Debt/equity ratio: 1.0% (interest-bearing debt/shareholder's equity)
- Return on average shareholder's equity of 16.6% over the last 12 months

The Company's capital management objectives remained unchanged from the previous fiscal year.

12) IFRS ADOPTION

These financial statements are the first interim consolidated financial statements of the Company prepared under IFRS. The IFRS transition date is November 30, 2010. These interim consolidated financial statements were prepared using the IFRS accounting policies of the Company presented in Note 2. The main adjustments made to convert the consolidated financial statements for the year ended November 30, 2011 and the statement of financial position as at November 30, 2010 prepared under Canadian GAAP before the transition to IFRS are explained below.

12) IFRS ADOPTION (Cont'd)

To prepare the consolidated statement of financial position as at November 30, 2010, the Company has elected to use the following exemptions to retrospective application as at the transition date, as allowed under IFRS 1.

Business combinations

IFRS 3, Business Combinations, may be adopted retrospectively or prospectively. Retrospective application requires restatement of some or all of the business combinations that occurred before the transition date. The Company made use of this exemption and did not restate its acquisitions prior to the transition date.

Share-based payment

An entity may apply IFRS 2, *Share-based Payment*, only to equity instruments that are unvested at the transition date. The Company elected to not apply IFRS 2 to equity instruments granted and vested before the date of transition to IFRS.

Cumulative exchange differences

Retrospective application of IFRS would require the Company to determine cumulative exchange differences in accordance with IAS 21, *The Effects of Changes in Foreign Exchange Rates*, from the date a subsidiary or associate was formed or acquired. However, IFRS 1 allows

cumulative foreign exchange gains and losses to be reset to zero at the transition date. The Company elected to reset its net foreign exchange losses totalling \$5.6 million as at November 30, 2010 to zero. Net foreign exchange losses were reclassified to retained earnings at the transition date.

RECONCILIATIONS OF EQUITY

		November 30,	November 30,
		2011	2010
	Note	\$	\$
Equity under Canadian			
GÁAP		275,634	253,869
Impairment of assets			
– impairment losses			
of property, plant and			
equipment, intangible assets			
and goodwill	(a), (c)	(26,509)	(26,509)
Amortization and other	(a), (c)	408	_
Other liabilities	(e)	(400)	(400)
Deferred taxes	(b)	3,334	3,351
		(23,167)	(23,558)
Equity attributable to			
shareholders of the			
Company under IFRS		252,467	230,311

RECONCILIATION OF CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		As at	November 30, 2	2010
		GAAP	Adjustments	IFRS
	Note	\$	\$	\$
ASSETS				
Current assets				
Cash and cash equivalents		39,289	_	39,289
Accounts receivable		65,017	_	65,017
Inventories		117,609	_	117,609
Prepaid expenses		837		837
		222,752		222,752
Property, plant and equipment	(a)	19,132	(659)	18,473
Intangible assets	(a)	13,242	(5,822)	7,420
Goodwill	(a), (c)	63,363	(20,028)	43,335
Deferred taxes	(e)	2,327	645	2,972
		320,816	(25,864)	294,952
LIABILITIES AND EQUITY				
Current liabilities				
Accounts payable and accrued liabilities	(e)	54,212	400	54,612
Income taxes payable		3,741	_	3,741
Current portion of long-term debt		2,072	_	2,072
		60,025	400	60,425
Long-term debt		786	_	786
Deferred taxes	(a), (b)	2,706	(2,706)	_
Non-controlling interests	(d)	3,430	(3,430)	_
		66,947	(5,736)	61,211
Equity				,
Share capital		17.623	_	17,623
Contributed surplus		3,906	_	3,906
Retained earnings		237,907	(29,125)	208,782
Accumulated other comprehensive income (loss)	(d)	(5,567)	5,567	
Equity attributable to shareholders of the Company		253,869	(23,558)	230,311
Non-controlling interests	(d)	_	3,430	3,430
Tron controlling intercolo	\d/	253,869	(20,128)	233,741
		320,816	(25,864)	294,952

12) IFRS ADOPTION (Cont'd)

RECONCILIATION OF CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	_		November 30, 2	
	••		Adjustments	IFRS
	Note	\$	\$	\$
ASSETS				
Current assets				
Cash and cash equivalents		29,095	_	29,095
Accounts receivable		72,366	_	72,366
Income taxes receivable		1,645	43	1,688
Inventories		118,753	_	118,753
Prepaid expenses		1,157	_	1,157
		223,016	43	223,059
Property, plant and equipment	(a)	25,399	(472)	24,927
Intangible assets	(a)	22,189	(5,550)	16,639
Goodwill	(a), (c)	70,870	(20,122)	50,748
Deferred taxes	(e)	2,658	645	3,303
		344,132	(25,456)	318,676
LIABILITIES AND EQUITY				
Current liabilities				
Accounts payable and accrued liabilities	(e)	51,453	400	51,853
Current portion of long-term debt		4,309	_	4,309
·		55,762	400	56,162
Long-term debt		1,235	_	1,235
Deferred taxes	(a), (b)	6,160	(2,689)	3,471
Other liabilities	(d)	_	1,621	1,621
Non-controlling interests	(d)	5,341	(5,341)	_
		68,498	(6,009)	62,489
Equity				
Share capital		19,714	_	19,714
Contributed surplus	(d)	3,586	_	3,586
Retained earnings	(0,	257,955	(28,891)	229,064
Accumulated other comprehensive income (loss)	(d)	(5.621)	5.724	103
Equity attributable to shareholders of the Company	(0)	275,634	(23,167)	252,467
Non-controlling interests			3.720	3,720
		275,634	(19,447)	256,187
		344,132	(25,456)	318,676

12) IFRS ADOPTION (Cont'd)

RECONCILIATIONS OF CONSOLIDATED STATEMENTS OF EARNINGS

		Year ended	November 3	30, 2011	Period ende	d February 2	28, 2011
	_		Adjust-			Adjust-	
		GAAP	ments	IFRS	GAAP	ments	IFRS
	Note	\$	\$	\$	\$	\$	\$
Sales Cost of goods sold, and warehousing, selling and		523,786	-	523,786	113,192	_	113,192
administrative expenses	(c)	456,467	170	456,637	101,129	45	101,174
Earnings before the undernoted		67,319	(170)	67,149	12,063	(45)	12,018
Amortization of property, plant and equipment	(a)	5,906	(132)	5,774	1,336	23	1,359
Amortization of intangible assets	(a)	2,139	(229)	1,910	400	(44)	356
Financial costs, net		(13)	_	(13)	(35)		(35)
		8,032	(361)	7,671	1,701	(21)	1,680
Earnings before income taxes		59,287	191	59,478	10,362	(24)	10,338
Income taxes	(b)	19,416	(43)	19,373	3,374	(9)	3,365
Net earnings		39,871	234	40,105	6,988	(15)	6,973
Attributable to:							
Shareholders of the Company		39,492	234	39,726	7,004	(15)	6,989
Non-controlling interests		379	_	379	(16)	_	(16)
		39,871	234	40,105	6,988	(15)	6,973
Net earnings per share attributable to shareholders of the Company							
Basic		1.88	0.01	1.89	0.33	_	0.33
Diluted		1.86	0.01	1.87	0.33	_	0.33

RECONCILIATIONS OF CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Year ended	November 3	0, 2011	Period ende	d February 2	8, 2011
			Adjust-			Adjust-	
		GAAP	ments	IFRS	GAAP	ments	IFRS
	Note	\$	\$	\$	\$	\$	\$
Net earnings		39,871	234	40,105	6,988	(15)	6,973
Other comprehensive income (loss)							
Exchange difference on net investment in a self-							
sustaining foreign operation	(d)	(54)	157	103	(2,674)	1,279	(1,395)
Comprehensive income		39,817	391	40,208	4,314	1,264	5,578

RAPPROCHEMENTS DES FLUX DE TRÉSORERIE CONSOLIDÉS

		Year ended	November 3	30, 2011	Period ende	d February 2	28, 2011
			Adjust-			Adjust-	
		GAAP	ments	IFRS	GAAP	ments	IFRS
	Note	\$	\$	\$	\$	\$	\$
Operating activities	(c)	38,528	(215)	38,313	(4,769)	(90)	(4,859)
Investing activities		(19,690)	_	(19,690)	(2,093)	_	(2,093)
Financing activities	(C)	(29,295)	215	(29,080)	(14,355)	90	(14,265)

12) IFRS ADOPTION (Cont'd)

(a) IAS 36, Impairment of assets

GAAP accounting policy

Goodwill is tested for impairment annually or more often if events or changes in circumstances indicate that it might be impaired. The impairment test consists of a comparison of the fair value of the reporting unit to which goodwill is assigned with its carrying amount. When the carrying amount of a reporting unit exceeds its fair value, the fair value of the reporting unit's goodwill is compared with its carrying amount to measure the amount of the impairment loss, if any. Any impairment loss is charged to earnings in the year in which the loss is incurred.

Intangible assets with indefinite lives are tested for impairment annually or more often if events or changes in circumstances indicate that the asset might be impaired. When the impairment test indicates that the carrying amount of the intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to the excess.

Long-lived assets, excluding goodwill and intangible assets with indefinite useful lives, are assessed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable by comparing their carrying amount with their expected net undiscounted future cash flows from use together with their residual value. The impairment loss is the amount by which the carrying amount of the asset exceeds its fair value, if any, and is charged to earnings.

IFRS accounting policy

The Company is required to review intangible assets with indefinite useful lives, including goodwill, to determine whether the recoverable amount exceeds the carrying amount. The recoverable amount is the higher of fair value less costs to sell and its value in use, which is the present value of the future cash flows associated with the assets.

The recoverable amount of goodwill and intangible assets acquired is measured based on the value in use of the CGU to which the assets were allocated.

Impact on opening statement of financial position

The GAAP impairment test is carried out at the level of the operating unit that includes several distribution centres in a region, thereby benefiting from the cash flows of the distribution centres which have no intangible assets or goodwill. Unlike the GAAP impairment test, the IFRS impairment test is performed at a lower level, specifically at the level where cash inflows largely independent of other groups of assets are generated, which is the distribution centre level in several cases.

Due to the anticipated adoption of the new accounting policy, the value in use of certain CGUs, and thus the recoverable amount, is lower than their carrying amount.

Estimates of value in use, and, in turn, impairment test conclusions, are sensitive to assumptions made regarding revenue growth, gross margin generated, working capital requirements to support operations over the next five years, long-term market growth, and the appropriate discount rate to reflect the time value of money and the risks specific to each CGU not accounted for in cash flows.

In light of the foregoing, a \$26.5 million impairment expense (US\$25.8 million) was recognized as a reduction of the carrying amounts of certain assets acquired in the U.S. from 2003 to 2010.

Accounting implications for fiscal 2011

This accounting policy reduces the asset amortization expense by \$0.4 million and could give rise to more frequent adjustments to the Company's results, in relation to the assets acquired in connection with business combinations. Impairment losses on (tangible and intangible) assets subject to amortization may give rise to reversals of impairment losses up to a maximum of the initially recognized cost.

(b) IAS 12, Income taxes

IFRS accounting policy

Adjustments made to the opening statement financial position triggered the recognition of additional deferred tax assets and resulted in the write-off of deferred tax liabilities. This standard limits the recognition of deferred tax assets to the amount that is probable to be realized.

Impact on opening statement of financial position

As a result, the deferred tax liabilities were written off and certain deferred tax assets have not been recognized since it is not probable that the benefits will be realized in subsequent years.

12) IFRS ADOPTION (Cont'd)

(c) IFRS 3, Business Combinations - Acquisition-related costs and IFRS 1 exemption

Acquisition-related costs, or the costs the acquirer incurs to effect a business combination, are included in the GAAP accounting policy

allocation of the price paid and are therefore capitalized in the balance sheet.

All costs incurred in connection with a business combination are to be accounted for by the acquirer as expenses

during the period in which the services were received.

Impact on opening statement of financial

IFRS accounting policy

IFRS 1 offers the election of applying IFRS 3 solely to business combinations beginning on or after December 1, 2010. As a result, there is no effect on the opening statement of financial position.

position

Accounting implications for Acquisition-related costs recognized in fiscal 2011 and factored into the allocation of the purchase price of business acquired totalled \$0.2 million. These costs were recognized as expenses in the consolidated statement of earnings for the year ended November 30, 2011.

(d) Reclassifications: Foreign currency translation and non-controlling interests

IFRS accounting policy

fiscal 2011

IAS 21 requires the Company to recognize some translation differences in other comprehensive income and accumulate these in a separate component of equity. Under IFRS 1, the Company need not comply with these requirements for cumulative translation differences that existed as at November 30, 2010 if the differences are deemed to be zero at that date.

IFRS 10 requires non-controlling interests to be presented in equity in the consolidated statement of financial position, separately from equity attributable to shareholders of the company. Options to purchase non-controlling interests that correspond to the definition of a financial liability according to IAS 32, Financial Instruments: Presentation, are measured at fair value and presented under other liabilities.

Impact on opening statement of financial position

Cumulative translation differences are deemed to be zero as at November 30, 2010, as the consideration was recognized as a reduction of retained earnings.

Total liabilities were reduced by the balance of non-controlling interests pertaining to transactions under which there were no non-controlling interest purchase options and the balance was reclassified to equity.

(e) Other liabilities, provisions and contingent liabilities

Comparisons between IFRS and GAAP

IFRS require a provision to be recorded when it is probable (>50%) that the Company will settle an obligation with a cash outflow that can be reliably estimated.

Such provisions must be disclosed in the notes to consolidated financial statements.

Under GAAP, the recognition criteria for similar situations require a greater level of certainty.

Impact on opening statement of financial position

The balance of provisions was reviewed and adjusted when the IFRS recognition criteria were met.

13) ADDITIONAL ANNUAL INFORMATION

This note presents financial information as at November 30, 2011 taking into account adjustments recognized on conversion to IFRS as described in note 12.

Property, plant and equipment

			Leasehold	Machinery				
			improve-	and equip-		Furniture and	Computer	
	Land	Buildings	ments	ment	Rolling stock	fixtures	equipment	Total
Net carrying amount								
Balance as at November 30, 2010	3,546	5,882	722	4,633	1,048	2,075	568	18,474
Acquisitions Acquisitions through business	_	4,964	175	1,665	873	913	880	9,470
combinations	106	1,045	818	541	134	60	40	2,744
Amortization	_	(1,188)	(422)	(1,533)	(584)	(1,478)	(568)	(5,773)
Disposals and write-offs Effect of changes in foreign	_	_	_	_	_	_	9	9
exchange rates	_	(1)	17	(4)	(2)	(5)	(2)	3
Net carrying amount								
Balance as at November 30, 2011	3,652	10,702	1,310	5,302	1,469	1,565	927	24,927
Cost	3,652	20,170	4,082	22,557	5,827	10,583	8,475	75,346
Accumulated amortization	_	(9,468)	(2,772)	(17,255)	(4,358)	(9,018)	(7,548)	(50,419)
Net carrying amount								
Balance as at November 30, 2011	3,652	10,702	1,310	5,302	1,469	1,565	927	24,927

Intangible assets and goodwill

	1	Non-competition	Customer rela-			
	Software	agreements	tionships	Trademarks	Total	Goodwill
Net carrying amount						
Balance as at November 30, 2010	558	138	4,450	2,273	7,419	43,335
Acquisitions	1,250	_	_	— — —	1,250	_
Acquisitions through business combinations	9	665	8,102	1,013	9,789	6,884
Fair-value adjustment of business combinations	_	_	_	_	_	517
Amortization	(567)	(130)	(1,213)	_	(1,910)	_
Effect of changes in foreign exchange rates	_	_	82	9	91	12
Balance as at November 30, 2011	1,250	673	11,421	3,295	16,639	50,748
Cost	4,297	1,272	20,141	3,295	29,005	50,748
Accumulated amortization	(3,047)	(599)	(8,720)	_	(12,366)	_
Net carrying amount as at November 30, 2011	1,250	673	11,421	3,295	16,639	50,748

For impairment testing purposes, the carrying amount of goodwill was allocated to the CGUs and goodwill and supporting assets that cannot be wholly allocated to a single CGU were tested for impairment at the operating segment level. Note 12 describes impairment recognized as a reduction of goodwill on first-time IFRS adoption.

13) ADDITIONAL ANNUAL INFORMATION (Cont'd)

Related party information

The Company has significant interests in the following subsidiaries:

-	Country of	Equity	Voting
Noms	incorporation	interest	rights
Richelieu America Ltd.	U.S.	100	100
Richelieu Finances Ltd.	Canada	100	100
Richelieu Hardware Canada Ltd.	Canada	100	100
Cedran Industries Inc.	Canada	100	100
Distributions 20-20 inc.	Canada	100	100
Provincial Woodproducts Ltd.	Canada	100	100
Menuiserie des Pins Ltd.	Canada	85	85
Menuiserie des Pins Ltée	Canada	75	75

Senior executive officer compensation for the year ended November 30, 2011 is as follows:

	2011 \$
Short-term employee benefits	2,708
Other long-term benefits	343
Share-based payment	17
	3,068

Accounts payable include a retirement allowance amounting to \$1,800 payable to a senior executive officer.

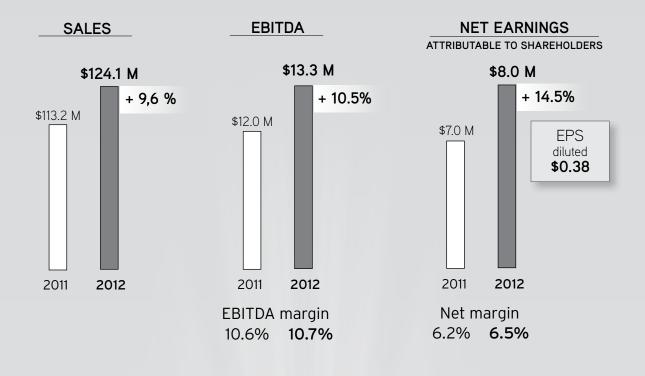
14) APPROVAL OF FINANCIAL STATEMENTS

The consolidated financial statements for the three-month period ended February 29, 2012 (including the comparative figures) were approved for issue by the Board of Directors on March 29, 2012.

15) COMPARATIVE FIGURES

Certain figures for the three-month period ended February 28, 2011 and the year ended November 30, 2011 have been reclassified to conform to the presentation adopted in the three-month period ended February 29, 2012.

First Quarters ended on February 28, 2011 and ÙFebruary 29, 2012



Transfert Agent and Registrar

Computershare Trust Company of Canada

Auditors

Ernst & Young LLP 800 René-Lévesque Blvd. West Suite 1900 Montreal, Québec H3B 1X9

Head Office

Richelieu Hardware Ltd. 7900 Henri-Bourassa Boulevard West Saint-Laurent, Québec H4S 1V4 **Telephone: (514) 336-4144** Fax: (514) 832-4002

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